

**TOWN OF ISLIP INDUSTRIAL  
DEVELOPMENT AGENCY**

**AUDITED FINANCIAL STATEMENTS**

Year Ended December 31, 2012

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY  
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## INDEPENDENT AUDITORS' REPORT

Honorable Agency Board  
Town of Islip Industrial Development Agency  
Islip, New York

### **Report on Financial Statements**

We have audited the accompanying financial statement of the business-type activities of the Town of Islip Industrial Development Agency (the "Agency"), a component unit of the Town of Islip, New York, as of and for the year ended December 31, 2012, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements as listed in the table of contents.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit includes performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Agency's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**PERSONAL SERVICE. TRUSTED ADVICE.**

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## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Agency, as of December 31, 2012, and the respective changes in financial position, and cash flows thereof for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## **Other Matters**

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Other Supplementary Information**

Our audit was conducted for the purpose of forming opinions on the financial statements of the Agency taken as a whole. The accompanying schedule of bond, notes and leases is presented for purposes of additional analysis and is not a required part of the financial statements. The schedule of bond, notes and leases is the responsibility of management and has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

## **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated May 28, 2013, on our consideration of the Agency's internal control and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. That report is an integral part of the audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control and compliance and should be considered in assessing the results of our audit.

*Albrecht, Veggiaro, Zurek & Co., P.C.*

Hauppauge, New York  
May 28, 2013

**REQUIRED SUPPLEMENTARY INFORMATION**  
**Management's Discussion and Analysis**

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
Year Ended December 31, 2012

This section presents management's analysis of the Town of Islip Industrial Development Agency's (the "Agency"), a component unit of the Town of Islip, New York (the "Town") financial condition and activity for the year ended December 31, 2012. Please read this information in conjunction with the financial statements.

The Agency is a component unit of the Town of Islip and its personnel are employees of the Town. All salaries and fringe benefits for Agency personnel are paid by the Town. Additionally, office space is provided at no cost to the Agency by the Town. The Agency has reimbursed the Town the approximate cost for Agency salaries and fringe benefits.

**OVERVIEW OF THE FINANCIAL STATEMENTS**

Management's Discussion and Analysis ("MD&A") serves as an introduction to the basic financial statements and supplementary information. The MD&A represents management's examination and analysis of the Agency's financial condition and performance. Summary financial statement data, key financial and operational indicators used in the Agency's strategic plan, operating plan, bond covenants and other management tools were used for this analysis.

The financial statements report information about the Agency, which is an enterprise-type fund. The Agency applies full accrual accounting methods as used by similar business activities in the private sector. The statements offer short and long-term financial information.

The financial statements include statement of net position, statement of revenues, expenses, and changes in net position, statement of cash flows and notes to the financial statements. The statement of net position includes all of the Agency's assets and liabilities, and provides information about the nature and amount of investments.

The statement of revenues, expenses, and changes in net position presents the results of the Agency's activities over the course of the year and information as to how the net position changed during the year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. This statement also provides information about whether the Agency has successfully recovered its costs through its user fees and other charges, profitability and credit worthiness.

The statement of cash flows presents changes in cash and cash equivalents resulting from operating and other activities.

The notes to the financial statements provide required disclosures and other information that is essential to a full understanding of material data provided in the statements. The notes present information about the Agency's accounting policies, significant account balances and activities, material risks, obligations, commitments, contingencies and subsequent events, if any.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
Year Ended December 31, 2012

**FINANCIAL ANALYSIS OF THE AGENCY**

One of the most important objectives of the financial analysis is to determine if the Agency, as a whole, is better or worse off as a result of the year's activities. The statement of net position and the statement of revenues, expenses, and changes in net position provide useful information in this regard. The statements report the net position of the Agency and changes in these net positions. The amount of net position, the difference between total assets and liabilities, is a significant measure of the financial health or financial position of the Agency. Over time, increases or decreases in the Agency's net position is one indicator of whether its financial health is improving or deteriorating. However, other non-financial factors, such as changes in economic conditions, population growth, zoning, and new government legislation or changes to existing government legislation should be considered in evaluating the financial condition of the Agency.

The following comparative condensed financial statements and other selected information serve as the financial data and indicators for management's monitoring and planning.

**Net Position**

A summary of the Agency's condensed statements of net position at December 31, is presented as follows:

	2012	2011
<b>Assets</b>		
Current and other assets	\$ 2,545,613	\$ 2,327,169
Capital assets	16,197	21,963
Total Assets	<u>2,561,810</u>	<u>2,349,132</u>
<b>Liabilities</b>		
Current and other liabilities	9,160	157,111
Total Liabilities	<u>9,160</u>	<u>157,111</u>
<b>Net Position</b>		
Net investment in capital assets	16,197	21,963
Unrestricted	2,536,453	2,170,058
Total Net Position	<u>\$ 2,552,650</u>	<u>\$ 2,192,021</u>

Total assets as of December 31, 2012 were \$2,561,810 which exceeded total liabilities by \$2,552,650 (i.e. net position.) Of the Agency's net position, \$16,197 was invested in capital assets, and \$2,536,453 was unrestricted, which is available to support operations. Total assets increased by \$212,678 between December 31, 2012 and 2011. The net position increased by \$360,629 for the current year.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
Year Ended December 31, 2012

**FINANCIAL ANALYSIS OF THE AGENCY** (continued)

**Operating Results**

The Agency's condensed statements of revenues, expenses and changes in net position at December 31, are presented as follows:

	2012	2011
<b>Operating Revenues</b>		
Charges for services	\$ 565,840	\$ 465,157
Total Operating Revenues	<u>565,840</u>	<u>465,157</u>
<b>Operating Expenses</b>		
Contractual goods and services	217,125	214,203
Depreciation	5,766	1,101
Total Operating Expenses	<u>222,891</u>	<u>215,304</u>
Operating Income	<u>342,949</u>	<u>249,853</u>
<b>Non-Operating Income</b>	<u>17,680</u>	<u>24,271</u>
Change in Net Position	360,629	274,124
<b>Net Position at Beginning of Year</b>	<u>2,192,021</u>	<u>1,917,897</u>
Net Position at End of Year	<u>\$ 2,552,650</u>	<u>\$ 2,192,021</u>

The Agency's revenues increased from \$465,157 in 2011 to \$565,840 in 2012, an increase of \$100,683. The increase is due to an increase in Agency projects as compared to the prior year. The Agency's expenses increased from \$215,304 in 2011 to \$222,891 in 2012, an increase of \$7,587.

**ECONOMIC FACTORS AND NEXT YEAR'S PLAN**

The overall mission of the Agency is to promote, attract and encourage well planned economic growth in the Town. The Agency focuses its attention and resources on "wealth generation" companies, not-for-profit corporations and affordable housing projects. The Agency provides a variety of tax incentives to the above three categories of projects to further the public policy objectives of raising the industrial tax base, stabilizing property taxes, increasing employment opportunities for Town residents, supporting vital services provided by not-for-profit corporations and increasing the supply of affordable housing stock.

The Agency plans to continue and expand its assistance to the businesses located in the Town of Islip through:

- Federally tax-exempt and taxable revenue bonds
- Local property tax abatement and exemptions
- Sales tax exemptions for construction materials and equipment
- Mortgage recording tax exemptions



**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**MANAGEMENT'S DISCUSSION AND ANALYSIS**  
Year Ended December 31, 2012

**ECONOMIC FACTORS AND NEXT YEAR'S PLAN** (continued)

The Agency has a very aggressive marketing strategy that concentrates on business retention and expansion within the Town of Islip. A secondary focus is placed on attracting new businesses from outside the Town of Islip. The marketing activities include site visits to strategic industries, radio and television ads, print ads, brochures and direct mailing and extensive networking with business professionals. This comprehensive marketing plan is designed to brand Islip Town as a good place to do business, and to inform the business public of the various economic incentives, including the Agency, that are available to them.

**CONTACTING THE AGENCY'S FINANCIAL MANAGEMENT**

This financial report is designed to provide our readers with a general overview of the Agency's finances and to show the Agency's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Town of Islip Industrial Development Agency at 40 Nassau Avenue, Islip, NY 11751.

**BASIC FINANCIAL  
STATEMENTS**

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**STATEMENT OF NET POSITION**  
December 31, 2012

**ASSETS**

**Current Assets:**

Cash and cash equivalents	\$ 2,545,613
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**Non-current Assets:**

Depreciable capital assets, net of depreciation	<u>16,197</u>
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Total Assets	<u>2,561,810</u>
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**LIABILITIES**

**Current Liabilities:**

Accounts payable and accrued expenses	<u>9,160</u>
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**NET POSITION**

Net investment in capital assets	16,197
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Unrestricted	<u>2,536,453</u>
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Total Net Position	<u><u>\$ 2,552,650</u></u>
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See notes to the financial statements.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
Year Ended December 31, 2012

**OPERATING REVENUES:**

Charges for services	\$ 565,840
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**OPERATING EXPENSES:**

Administration	109,100
Advertising and promotion	59,759
Dues and subscriptions	4,058
Depreciation	5,766
Professional fees	36,529
Travel	7,679

Total Operating Expenses	<u>222,891</u>
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Income from Operations	342,949
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**NON-OPERATING REVENUES:**

Interest and investment income	<u>17,680</u>
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Change in Net Position	360,629
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**Net Position at Beginning of Year**

	<u>2,192,021</u>
Net Position at End of Year	<u><u>\$ 2,552,650</u></u>

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**STATEMENT OF CASH FLOWS**  
Year Ended December 31, 2012

**CASH FLOWS FROM OPERATING ACTIVITIES**

Cash received from customers, clients and tenants	\$ 704,080
Cash payments for contractual expenses	<u>(322,350)</u>
Net Cash Provided by Operating Activities	<u>381,730</u>

**CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES**

Cash received from payments in lieu of taxes	12,340,310
Cash paid for payments in lieu of taxes	<u>(12,340,310)</u>
Net Cash Provided by Noncapital Financing Activities	<u>-0-</u>

**CASH FLOWS FROM INVESTING ACTIVITIES**

Interest income	<u>17,680</u>
Net Cash Provided by Investing Activities	<u>17,680</u>

Net Increase in Cash 399,410

Cash and Cash Equivalents at Beginning of Year	<u>2,146,203</u>
Cash and Cash Equivalents at End of Year	<u><u>\$ 2,545,613</u></u>

**RECONCILIATION OF INCOME FROM OPERATING TO NET CASH  
PROVIDED (USED) BY OPERATING ACTIVITIES:**

Income from operations	\$ 342,949
Adjustments to reconcile operating income to net cash provided/(used) by operating activities:	
Depreciation expense	5,766
(Increase) decrease in assets	
Note receivable	138,240
Pilots receivable	42,726
Increase (decrease) in liabilities	
Accounts payable and accrued expenses	(8,425)
Due to other governments	<u>(139,526)</u>
Net Cash Provided by Operating Activities	<u><u>\$ 381,730</u></u>

See notes to the financial statements.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**A. Summary of Significant Accounting Policies**

The Town of Islip Industrial Development Agency (the "Agency"), was created as a New York State public benefit corporation. The Agency was established in 1974 pursuant to Code Section 898-b of the New York State General Municipal Law. The Agency Board is the legislative body responsible for overall operations. The Agency Board consists of the Board members of the Town of Islip (the "Town"). The Agency Board appoints the Executive Director of the Agency who is the Chief Executive Officer. The Agency's personnel are employees of the Town. All salaries and related benefits are the responsibility of the Town. The Agency is a quasi-governmental, tax-exempt agency that was created to promote, develop, encourage and assist in acquiring, developing and equipping various business facilities, thereby advancing the job opportunities, general prosperity and economic welfare of the people of the Town of Islip, New York. It raises funds to accomplish this purpose by issuing negotiable bonds and notes. The Agency provides companies with the following incentives:

- Federally tax-exempt and taxable revenue bonds
- Local property tax abatement and exemptions
- Sales tax exemptions for construction materials and equipment
- Mortgage recording tax exemptions

The financial statements of the Agency have been prepared in conformity with generally accepted accounting principles in the United States, as prescribed by the Governmental Accounting Standards Board ("GASB"). GASB is the primary standard-setting body for establishing governmental accounting and financial reporting principles.

The Agency's more significant accounting policies are described below.

**1. Financial Reporting**

The financial reporting entity includes all functions and activities over which the elected officials of the Town of Islip exercise responsibility. No other governmental organization has been included or excluded from the reporting entity. Accordingly, the Agency has been determined to be a component unit of the Town of Islip.

**2. Measurement Focus/Basis of Accounting**

Measurement focus refers to what is being measured; basis of accounting refers to when revenues and expenditures are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurement made, regardless of the measurement focus applied.

The Agency uses the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when the liability is incurred or economic asset used. Revenues, expenses, gains, losses, assets, deferred outflows of resources, liabilities and deferred inflows of resources resulting from exchange and exchange-like transactions are recognized when the exchange takes place.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**A. Summary of Significant Accounting Policies** (continued)

**2. Measurement Focus/Basis of Accounting** (continued)

The financial statements include statement of net position, statement of revenues, expenses, and changes in net position, and statement of cash flows.

**3. Cash and Cash Equivalents**

For purposes of reporting the statement of cash flows, cash equivalents are defined as short-term highly liquid investments. The statement of cash flows presented uses the direct method.

**4. Capital Assets**

Capital assets purchased or acquired with an original cost of \$5,000 or more and an estimated useful life in excess of one year, are accounted for as capital assets. All capital assets are valued at historical cost or estimated historical cost if actual is unavailable, except donated capital assets, which are recorded at their estimated fair market value at the date of donation. Additions, improvements and other capital outlays that significantly extend the useful life of an asset are capitalized. Other costs incurred for repairs and maintenance are expensed as incurred. Depreciation on all assets is provided over the assets' estimated useful lives using the straight-line method of depreciation.

The range of estimated useful lives by type of asset is as follows:

Machinery and equipment	3-10 years
Software	3 years

**5. Deferred Outflows/Inflows of Resources**

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense) until then. The Agency did not have any items qualifying for reporting in the category.

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Agency did not have any items qualifying for reporting in this category.

**6. Net Position Classification**

In the financial statements, equity is classified as net position and displayed in three components:

- a. Net investment in capital assets — Consists of capital assets including, restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**A. Summary of Significant Accounting Policies (continued)**

**6. Net Position Classification (continued)**

- b. Restricted net position — Consists of net position with constraints placed on the use either by (1) external groups such as creditors, grantors, contributors, or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation.
- c. Unrestricted net position — All other net position that do not meet the definition of “restricted” or “invested in capital assets, net of related debt.”

When both restricted and unrestricted resources are available for use, it is the Agency’s policy to use restricted resources first, then unrestricted resources as needed.

**7. Revenue Recognition**

The Agency's primary source of operating revenue is from bond issuance and lease fees, which are computed as a percentage of the total project. Fees are recorded as income when earned at the time of closing on the sale of bonds and straight lease agreements.

**8. Advertising**

The Agency follows the policy of charging the costs of advertising to expense as incurred. Advertising expense for the year ended December 31, 2012 was approximately \$60,000.

**9. Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**10. New Pronouncements**

The Agency has adopted all of the current statements of the GASB that are applicable.

Effective with the financial report for the year ended December 31, 2012, the Corporation has adopted GASB Statement No. 62, “Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements.” The Statement incorporates into the GASB authoritative literature FASB and AICPA pronouncements, issued on or before November 30, 1989, which do not conflict with or contradict GASB pronouncements.

Effective with the financial report for the year ended December 31, 2012, the Agency has adopted GASB Statement No. 63, “Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position.” This statement provides guidance for reporting deferred outflows of resources, deferred inflows of resources, and net position in a statement of financial position and related disclosures. The balance sheet is renamed the statement of net position and includes the following elements: assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position.



**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**B. Cash and Cash Equivalents**

Cash and cash equivalents consist of funds deposited in demand accounts and certificates of deposit with maturities of less than three months.

The Agency's investments are governed by a formal investment policy. The Agency's monies must be deposited in FDIC-insured commercial banks or trust companies located within New York State.

The Agency is authorized to use certificates of deposit, and money market deposit accounts. Permissible investments include certificates of deposits, obligations of the United States, obligations of the State of New York, repurchase agreements, and obligations of agencies of the federal government where principal and interest are guaranteed by the United States.

Collateral is required for demand deposits and time deposits accounts at 100% of all deposits not covered by federal deposit insurance. Obligations that may be pledged as collateral include obligations of the United States and its agencies and obligations of the State and its municipalities and school districts. The Agency's collateral agreements are based on the Agency's available balance.

Custodial Credit Risk – Deposits / Investments – Custodial credit risk for deposits exists when, in the event of the failure of a depository financial institution, a government may be unable to recover deposits, or recover collateral securities that are in possession of an outside agency. Custodial credit risk for investments exists when, in the event of the failure of the counterparty, a government will not be able to recover the value of its investments or collateral securities that are in possession of an outside party.

Deposits are required to be disclosed as exposed to custodial credit risk if they are not covered by depository insurance, and the deposits are either:

- Uncollateralized,
- Collateralized with securities held by the pledging financial institution, or
- Collateralized with securities held by the pledging financial institution's trust department or agent, but not in the Agency's name.

At December 31, 2012, the Agency's cash and cash equivalents have been combined with other funds in the Town's consolidated cash account, which were insured by the Federal Depository Insurance Corporation or collateralized by securities held in the pledging bank's trust department in the Town's name.

**C. Note Receivable**

In February 2011 the Agency entered into an agreement with Jasco Industries, Inc. to pay \$3,000 a month for amounts due for an Industrial Assess Project that the Agency sponsored for the company. The full amount due was collected during 2012.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**D. Due to Other Governments**

Industrial Access Projects

New York State Department of Transportation (the "Department") and the Agency entered into agreement for several Industrial Access Projects. The Agency acted as the sponsor of the projects for several private corporations and filed applications with the Department's Regional Director on behalf of the non-governmental entities. Awards are made on a 60 percent grant, 40 percent interest free loan basis. The loan portion must be paid back within five years after the acceptance of the project to the Department. The Agency and the non-governmental entities entered into an agreement whereby the non-government entities are to provide the funds for the repayment of the loan from the Department. However, the Agency has guaranteed the payment of the loans, if the private corporations fail to make payments. The balance due to the Department was paid in full during 2012.

**E. Capital Assets**

Capital asset activity for the year ended December 31, 2012 is as follows:

	<u>Balance</u> <u>01/01/12</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance</u> <u>12/31/12</u>
<b>Depreciable assets:</b>				
Machinery and equipment	\$ 18,177			\$ 18,177
Software	15,000			15,000
Total depreciable capital assets	<u>33,177</u>	<u>\$ -0-</u>	<u>\$ -0-</u>	<u>33,177</u>
<b>Accumulated depreciation:</b>				
Machinery and equipment	11,214	\$ 766		11,980
Software	<u>-0-</u>	<u>5,000</u>		<u>5,000</u>
Total accumulated depreciation	<u>\$ 11,214</u>	<u>\$ 5,766</u>	<u>\$ -0-</u>	<u>16,980</u>
Total net depreciable assets				<u>\$ 16,197</u>

Depreciation expense totaled \$5,766 for the year ending December 31, 2012.

The Agency evaluates capital assets for prominent events or changes in circumstances affecting capital assets to determine whether impairment of a capital asset has occurred. The Agency's policy is to record an impairment loss in the period when the Agency determines that the carrying amount of the asset will not be recoverable. At December 31, 2012, the Agency has not recorded any such impairment losses.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**F. Revenues**

Agency Fee Structure

The Agency collects one-time administration fees from the issuance of taxable bonds, tax exempt bonds and straight-lease transactions as follows:

- Taxable and Tax-Exempt Bond Issues - Five-tenths of one percent (.5%) of the final bond amount.
- Straight-Lease Transactions - Five-tenths of one percent (.5%) of the projected total costs.

The Agency collects other fees as follows:

- Application Fee – An application for Agency assistance must be accompanied by a non-refundable fee of \$500 plus a \$500 fee for Town of Islip review of Environmental Assessment Form as required by the State Environmental Quality Review Act (SEQRA).
- Processing Fee – During the course of Agency ownership/involvement, the Agency may occasionally be required, by the company, to consent to a variety of items, i.e. pre-payment of bonds, second mortgages, additional secured financing, etc. The Agency will charge a \$250 processing fee for each of these requests.
- Assignments & Assumptions – Occasionally, the Agency is asked to transfer benefits that were assigned to the original company, i.e. PILOT or mortgage recording tax benefits, to a different company typically upon a sale of the Agency property. The new company often wishes to continue Agency involvement with the property in order to retain Agency incentives. The Agency will charge a \$1,500 fee for each of these transactions.

Payments in Lieu of Taxes

The Agency receives payments in lieu of taxes (PILOT) from the borrowing companies. The Agency follows the Suffolk County Tax Act for collection of PILOT payments. PILOT payments are due in two equal installments; the first half is payable on December 1 preceding the year for which the same is levied and the second half is payable May 10, with the first half payable without penalty to January 10 and the second half payable without penalty to May 31. Penalties and interest are charged on late payments.

Receipts of PILOT payments are deposited into the general operating bank account and subsequently are disbursed to the appropriate taxing jurisdictions. Pilot payments are not considered revenues of the Agency.

**G. Conduit Debt Obligations, Industrial Revenue Bonds and Note Transactions**

The Agency has at times, issued Industrial Revenue Bonds to provide financial assistance to private sector entities for the acquisition and construction of industrial and commercial facilities deemed to be in the public interest. The bonds are secured by the property financed and are payable solely from payments received on the underlying mortgage loans. Upon repayment of the bonds, ownership of the acquired facilities transfers to the private-sector entity served by the bond issuance. Neither the Agency, the Town, nor any political subdivision thereof, is obligated in any manner for repayment of the bonds. Accordingly, the bonds are not reported as liabilities in the accompanying financial statements.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**NOTES TO FINANCIAL STATEMENTS**  
December 31, 2012

**G. Conduit Debt Obligations, Industrial Revenue Bonds and Note Transactions** (continued)

As of December 31, 2012, there were ten series of Revenue Bonds and Notes outstanding, with an aggregate principal amount payable of \$91,429,781.

**H. Lease Commitments**

The Agency assists private-sector companies (the "companies") with the acquisition of industrial and commercial facilities deemed to be in the public interest. Upon closing on the properties, the Agency takes title as a nominal owner (which allows the Agency to pass through tax and other incentives) and the companies take title as beneficial owners. The Agency then leases the properties to the companies for a negligible amount, if any. The lease terms usually expire in conjunction with the payments in lieu of taxes of the companies. The leasing transactions are not recorded in the accompanying financial statements of the Agency.

As of December 31, 2012, there were 74 leases outstanding, at \$1 or less each per year.

**I. Litigation**

The Agency is subject to litigation in the ordinary conduct of its affairs. Management does not believe, however, that such litigation, individually or in the aggregate, is likely to have a material adverse effect on the financial condition of the Agency.

**J. Related Party Transactions**

The Agency is a component unit of the Town of Islip and its personnel are employees of the Town. All salaries and fringe benefits for Agency personnel are paid by the Town. Additionally, office space is provided to the Agency by the Town on a rent free basis. The approximate total value of salary and fringe benefits attributable to Town employees as a percentage of time spent on Agency activities was \$109,100 and the estimated fair market rental value of office space provided to the Agency by the Town was \$20,664 for the year ended December 31, 2012. The Agency reimbursed the Town a total of \$109,100 in 2012, this amount is reported in administrative expenses on the financial statements.

**K. New Pronouncements**

The Governmental Accounting Standards Board (GASB) has issued Statement No. 61, "The Financial Reporting Entity: Omnibus-an amendment of GASB Statements No. 14 and No. 34". This statement amends the requirements of GASB Statement No. 14, "The Financial Reporting Entity" and GASB Statement No. 34, "Basic Financial Statements-and Management's Discussion and Analysis-for State and Local Governments" to better meet user needs and to address reporting entity issues that have arisen since the issuance of those statements. The requirements of this statement become effective for the Agency for the year ended December 31, 2013.

The GASB has issued Statement No. 65, "Items Previously Reported as Assets and Liabilities." This statement establishes accounting and financial reporting standards that reclassify, as deferred outflows of resources or deferred inflows of resources, certain items that were previously reported as assets and liabilities and recognizes, as outflows of resources or inflows of resources, certain items that were previously reported as assets and liabilities. The requirements of this statement become effective for the Agency for the year ended December 31, 2013.

The Agency is currently evaluating the impact of the above pronouncements.

## **OTHER SUPPLEMENTARY INFORMATION**

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

Project Code	Bond or Note Project Name	Total Project Amount	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Bond or Note was Issued	Date of Issue	Interest Rate	Year Financial Assistance is Planned to End	Federal Tax Status of Bonds	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703-01-11A	CVD Equipment Corp.	\$ 2,700,000	N	CVD Equipment Corp. 1860 Smithtown Ave. Ronkonkoma, NY 11779	\$ -0-	Nanotechnology Equipment	01/08/2002	5.67%	2017	Tax Exempt	30	76
4703-01-08A	Court Plaza Senior Apts.	15,000,000	N	Court Plaza Senior Apts. 1 Hoppin Dr. Central Islip, NY 11772	630,136	NYS Tax Credit Senior Housing in Empire Zone	12/28/2001	5.70%	2017	Tax Exempt	4	-0-
4703-06-05A	United Cerebral Palsy	17,430,000	Y	United Cerebral Palsy N. Champlain Dr. Central Islip, NY 11772	-0-	Diagnostic and Treatment Center for Disabled	11/14/2006	5.50% - 6.25%	2031	Tax Exempt	-0-	42
4703-00-011	Broadway Neon Sign	2,220,045	N	Broadway Neon Sign 2150 Fifth Ave. Ronkonkoma, NY 11779	-0-	Mfr. of Neon Display Signs	11/14/2000	6.29%	2016	Tax Exempt	40	50
4703-00-02A	Duralee Fabrics	3,400,000	N	Duralee Fabrics 1775 Fifth Ave. Bay Shore, NY 11706	-0-	Distributor of Fabric/Expansion	06/06/2000	Variable	2020	Taxable	50	145
4703-99-03A	Alria Assisted Living	16,000,000	N	Forest City Day Housing 53 Ocean Ave. Bay Shore, NY 11706	40,302	Assisted Living	07/22/1999	Variable	2029	Tax Exempt	40	-0-
4703-91-01A	Leeway School	1,000,000	Y	Leeway School 335 Johnson Ave. Sayville, NY 11772	-0-	School for Disabled	08/13/1991	9.00%	2021	Tax Exempt	5	30
4703-06-01A	U.S. Alliance Paper/Equipment	3,200,000	N	U.S. Alliance Paper/Equipment 101 Heartland Blvd. Edgewood, NY 11717	-0-	Paper Manufacturer/Equipment Only	02/27/2007	5.23%	2020	Tax Exempt	-0-	-0-
4703-07-04A	New Horizons Graphics/Equip.	2,095,000	N	New Horizons Graphics/Equip. 1200 Prime Pl. Hauppauge, NY 11788	-0-	Printer/Equipment	03/29/2008	5.25%	2016	Tax Exempt	11	41
4703-09-02A	U.S. Alliance Paper/Equipment	2,800,000	N	U.S. Alliance Equipment 101 Heartland Blvd. Edgewood, NY 11717	-0-	Paper Manufacturer/Equipment Only	11/17/2009	6.15% - 8.50%	2017	Tax Exempt	-0-	-0-
4703-00-05A	Sylvan LLC	3,200,000	N	Sylvan LLC 210 Rodeo Dr. Edgewood, NY 11717	-0-	Mfr. of Precision Component Parts/High Temp Metals	12/19/2000	Variable	2011	Tax Exempt	7	18
4703-12-07A	Engle Burman/ Sayville Assisted	40,900,000	N	Engle Burman 67 Clinton Rd. Garden City, NY 11530	402,255	Assisted Living Facility	11/27/2012	6.50%	2045	Tax Exempt	55	0

(1) Not for Profit Corporations

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**

December 31, 2012

Project Code	Lease Project Name	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Each Transaction was Made	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703/06/04A	Constance Foods/Aerotech	N	Constance Foods/Aerotech 545 Johnson Ave. Bohemia, NY 11716	\$ 334,704	Food Mfr. & Distribution for 7 Eleven Corp.	288	97
4703-00-03A	REP 110 A (Formerly Atkins)	N	REP 110 A (Formerly Atkins) 2002 N. Orville Dr. Ronkonkoma, NY 11779	-0-	Multi Tenant Ind. Building	70	80
4703-00-04A	Jasco Industries	N	Jasco Industries 355 S. Technology Dr. Central Islip, NY 11722	225,614	Mfr. Of Custom Store Fixture Displays in Empire Zone.	35	150
4703-00-06A	Windowrama	N	Windowrama 71 Heartland Blvd. Edgewood, NY 11717	42,838	Mfr. Of Windows, Doors, Skylights	25	246
4703-00-07	NYSARC/Andreassi Assoc.	Y	NYSARC/Andreassi Assoc. 45 Crossway East. Bohemia, NY 11716	118,340	NFP Training and Educational Center for AHRC	25	-0-
4703-00-09A	Courthouse Corporate Ctr.	N	Courthouse Corporate Ctr. 320 Carleton Ave. Central Islip, NY 11722	552,796	Class A Office in Empire Zone	3	-0-
4703-00-10A	Madcar Company, Inc.	N	Madcar Company, Inc. 135 Raynor Ave. Ronkonkoma, NY 11779	-0-	Packaging & Fulfillment	30	45
4703-01-05A	22-50 Jackson Ave. Associates	N	22-50 Jackson Ave. Associates One Executive Dr. Edgewood, NY 11717	-0-	Multi year, mixed use development	-0-	13
4703-01-09A	Yarde Metals	N	Yarde Metals 999 Motor Pkwy. Hauppauge, NY 11788	18,990	Distributor of Metal Products	30	30
4703-01-10A	Broadway West	N	Broadway West 75 Springfield Rd. Brentwood, NY 11717	156,396	Senior Housing	-0-	-0-

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
December 31, 2012

<b>Project Code</b>	<b>Lease Project Name</b>	<b>Is the applicant a Not for Profit corporation?</b>	<b>Applicant Name and Address</b>	<b>Estimated Amount of Tax Exemptions</b>	<b>Purpose for which Each Transaction was Made</b>	<b>Original Estimate of Jobs to be Created</b>	<b>Original Estimate of Jobs to be Retained</b>
4703-02-01A	GAC	N	GAC 355 Knickerbocker Ave. Bohemia, NY 11716	\$ 48,807	Orthodonture Supplies	40	160
4703-02-03A	Always Bagels	N	Always Bagels 10 Keyland Ct. Bohemia, NY 11716	6,988	Bagel Mfr.	20	13
4703-02-04A	Fischer Scientific	N	Fischer Scientific 2800 Veteran's Mem. Hwy. Bohemia, NY 11716	22,376	Clinical Tracking Labels Formerly Clintrak	25	35
4703-02-05A	Fabricade	N	Fabricade 5050 Veteran's Mem. Hwy. Holbrook, NY 11741	25,408	Distributor of PreManufactured Fabrics & Millinary Goods	22	23
4703-02-06A	H&E Equipment Mfr.	N	H&E Equipment Mfr. 1493 Church St. Bohemia, NY 11716	1,822	Custom Millwork for Healthcare and Education Sectors	10	20
4703-02-07A	Royal Pet Supplies	N	Royal Pet Supplies 60 Rodeo Dr. Edgewood, NY 11717	46,249	Distributor of Pet Supplies	100	160
4703-02-08A	Positive Promotions	N	Positive Promotions 15 Gilpin Ave. Hauppauge, NY 11788	33,108	Mfr. Of Printed Information & Promotional Materials	75	275
4703-02-09A	Shafter St./Roux Assoc.	N	Shafter St./Roux Assoc. 209 Shafter St. Islandia, NY 11749	12,658	Professional Office Bldg./Engineers	14	65
4703-02-10A	Atlantic Veterinary Emergency	N	Atlantic Veterinary Emergency 75 Sunrise Hwy. West Islip, NY 11795	19,467	Emergency Vet Services	3	8
4703-02-11A	Branford Hall/Aerotech	N	Branford Hall/Aerotech 565 Johnson Ave. Bohemia, NY 11716	14,055	Career Training Facility	15	31

See independent auditors' report.



**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

Project Code	Lease Project Name	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Each Transaction was Made	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703-03-02A	Trius, Inc.	N	Trius, Inc. 458 Johnson Ave. Bohemia, NY 11716	\$ 1,622	Design, Fabricate, Install Heavy Equipment Systems	10	38
4703-03-03A	SKA Machining/ Tri-Start Electronics	N	Tri-Start Electronics/CVD RE Marconi Ave. Ronkonkoma, NY 11779	11,721	Distributor of Electronic Components	10	28
4703-03-04A	Viccaro Equipment	N	Viccaro Equipment 1818 Pacific St. Hauppauge, NY 11788	22,051	Distributor of Loading Dock Equipment	13	22
4703-03-05A	Edgewood Land	N	Edgewood Land Wilshire Blvd. Edgewood, NY 11717	-0-	Industrial Park Infrastructure	-0-	13
4703-03-07A	Teacher's Federal Credit Union	Y	Teacher's Federal Credit Union 5439 Sunrise Hwy. Holbrook, NY 11741	34,090	Back Office Banking	47	24
4703-03-08A	COSTAR Realty/Unimax	N	COSTAR Realty/Unimax 250 Heartland Blvd. Edgewood, NY 11717	11,355	Distributor of Kitchenware/Minority Owned	2	10
4703-03-09A	J. Kings Food Service II	N	J. Kings Food Service II 700 Furrows Rd. Holbrook, NY 11741	-0-	Food Distributor/Expansion	40	250
4703-03-10A	Jetro Cash & Carry II	N	Jetro Cash & Carry II 1335 Lakeland Ave. Bohemia, NY 11716	-0-	Commercial Food/Rest. Supplies/Expansion	6	58
4703-04-01A	Davis & Hersh LLP	N	Davis & Hersh LLP 1345 Motor Pkwy. Islandia, NY 11749	22,357	Professional Office	17	17
4703-04-03A	Harry Krantz Company	N	Harry Krantz Company 50 Heartland Blvd. Edgewood, NY 11717	105,852	Distributor of Electronic Components	45	75

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

Project Code	Lease Project Name	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Each Transaction was Made	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703-04-04A	EDO Corp./Aerotech	N	EDO Corp./Aerotech 585 Johnson Ave. Bohemia, NY 11716	\$ 131,158	Antenna Mfr. Facility/Defense	33	167
4703-04-05A	Alcan Packaging	N	Alcan Packaging 10 Wilshire Blvd. Edgewood, NY 11717	323,901	Mfr. Of Flexible Packaging Roll Labels	100	-0-
4703-04-06A	NBTY/Cartwright Loop/Exp.	N	NBTY/Cartwright Loop/Exp. 10 Vitamin Dr. Bayport, NY 11705	-0-	Expansion of Gelcap Mfr. Fac.	-0-	-0-
4703-04-07A	Glenn Wayne Bakery	N	Glenn Wayne Bakery 1800 Artic Ave. Bohemia, NY 11716	27,942	Industrial Bakery (Formerly CraftTech)	13	59
4703-05-03A	267 Carleton Ave. Associates	N	267 Carleton Ave. Associates 267 Carleton Ave. Central Islip, NY 11722	172,311	Professional Office Empire Zone	9	29
4703-05-04A	Rothco II	N	Rothco II 3015 Veterans Mem. Hwy. Ronkonkoma, NY 11779	-0-	Distributor/Expansion	12	94
4703-05-05A	Whitson's Food Services	N	Whitson's Food Services 1800 Motor Pkwy. Islandia, NY 11749	10,170	Mfr. Of Delivered Meals	40	114
4703-05-06A	Prime Eleven Jarrf	N	Prime Eleven Jarrf Prime Pl. Hauppauge, NY 11788	5,944	Brownfield Site Work	-0-	-0-
4703-05-09A	Industrial Road & Drainage	N	Industrial Road & Drainage Prime Pl. Hauppauge, NY 11788	-0-	Road & Drainage Infrastructure for Ind. Park	-0-	-0-
4703-06-02A	TII Network Technologies	N	TII Network Technologies 141 Rodeo Dr. Brentwood, NY 11717	44,903	Mfr. Of Surge Protection Devices	50	46

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

Project Code	Lease Project Name	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Each Transaction was Made	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703-06-03A	Old Nichols Road Group	N	Old Nichols Road Group 3690 Expressway Dr. So. Islandia, NY 11749	\$ 81,432	Professional Office Bldg. Housing 2 Law Firms	16	34
4703-06-06A	A.G. Metropolitan/Fell Corp.	N	A.G. Metropolitan 3500 Sunrise Hwy. Great River, NY 11739	1,117,792	Office Complex	900	500
4703-07-01A	Seal Dynamics/Prime 11 East	N	Seal Dynamics/Prime 11 East 600 Prime Pl. Hauppauge, NY 11788	44,762	Design & Distribution of Mechanical and Electrical Components for Airlines	7	75
4703-07-02A	Heartland Boys/US Alliance RE	N	Heartland Boys/US Alliance RE 101 Heartland Blvd. Edgewood, NY 11717	102,975	Paper Manufacturer/ Real Estate	23	77
4703-07-07A	RMS Realty/G&R Bath	N	RMS Realty/G&R Bath 885 Marconi Ave. Ronkonkoma, NY 11779	10,442	Manufacturer/Installer/ Bathrooms	14	16
4703-07-08A	Medical Action Industries	N	Medical Action Industries 500 Expressway Dr. So. Brentwood, NY 11717	11,235	Disposable Medical Supplies/HQ	37	63
4703-08-01A	Bayport Partners/Blackman Plumbing.	N	Bayport Partners/Blackman Plumbing. 900 Sylvan Ave. Bayport, NY 11705	-0-	Plumbing Supply Distributor	157	-0-
4703-08-02A	Shri Parshwa/Perfume Center	N	Shri Parshwa/Perfume Center Ocean Ave. Ronkonkoma, NY 11779	-0-	Perfume Packager and Distributor	20	60
4703-08-03A	David Peyser Sportswear	N	David Peyser 60 Spence St. Bay Shore, NY 11706	52,232	Manufacturer/Embroidered Sportswear	70	392
4703-09-01A	Fed Ex Ground/Laz Bur	N	Laz Bur Co. 67 Clinton Rd. Garden City, NY 11530	29,249	Package Transportation	16	62

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

Project Code	Lease Project Name	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Each Transaction was Made	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703-96-04A	Creative Ware	N	Creative Ware 555 South Technology Rd. Islip, NY 11722	\$ 1,066,541	Housewares Manufacturing	-0-	-0-
4703-96-05A	Catalina Assoc.	N	Catalina Assoc. 31 Windsor Dr. Central Islip, NY 11722	-0-	Paper Distributor	26	71
4703-96-06A	Cintas Corporation	N	Cintas Corporation 500 South Research Pl. Central Islip, NY 11722	-0-	Commercial Laundry Services	75	45
4703-97-01A	J. Kings Food Service	N	J. Kings Food Service 700 Furrows Rd. Holbrook, NY 11741	22,185	Food Distributor	39	39
4703-97-06A	Creative Bath	N	Creative Bath/Cellu Tissue 555 North Research Central Islip, NY 11722	676,373	Injection Molding Mfr. in Empire Zone	50	250
4703-97-07A	Fairfield Renaissance	N	Fairfield Renaissance 55 Fifth Ave. Bay Shore, NY 11706	-0-	Rental Housing in Downtown	-0-	-0-
4703-97-10A	Rubies Costume Co. Inc.	N	Rubies Costume Co. Inc. 145 Candlewood Rd. Brentwood, NY 11717	-0-	Dist. Of Halloween Costumes	125	-0-
4703-98-07A	Excel II/New Hor. Graphics	N	Excel II/New Hor. Graphics 1200 Prime Pl. Hauppauge, NY 11788	-0-	Printing	25	19
4703-98-09A	NBTY/Cartwright Loop	N	NBTY/Cartwright Loop 10 Vitamin Dr. Bayport, NY 11705	38,725	Gelcap Mfr. Facility/New Industrial Park	118	-0-
4703-98-11A	Dayton T. Brown Inc.	N	Dayton T. Brown Inc. 1195 Church St. Bohemia, NY 11716	2,318	Expansion of Testing Facilities	21	305

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

Project Code	Lease Project Name	Is the applicant a Not for Profit corporation?	Applicant Name and Address	Estimated Amount of Tax Exemptions	Purpose for which Each Transaction was Made	Original Estimate of Jobs to be Created	Original Estimate of Jobs to be Retained
4703-98-15A	Jetro Cash & Carry	N	Jetro Cash & Carry 1335 Lakeland Ave. Bohemia, NY 11716	\$ 2,526	Commercial Food/Rest. Supplies	45	-0-
4703-98-16A	NBTY/105 Orville	N	NBTY/105 Orville 105 Orville Dr. Bohemia, NY 11716	-0-	Tablet Manufacturing Facility/One of Multiple NBTY Facilities (See Prev. Ann. Rep)	100	599
4703-99-05A	Rechler Equities (formerly Tellabs)	N	Rechler Equities (form. Tellabs) 2005 N. Orville Dr. Ronkonkoma, NY 11779	-0-	Original Company Moved/Sublease to NBTY	-0-	-0-
4703-99-06A	LI Industrial/Premier Sydel	N	Premier Sydel 2905 Veteran's Mem. Hwy. Ronkonkoma, NY 11779	-0-	Distributor of Floral Display Items	4	17
4703-99-09A	Rothco	N	Rothco 3015 Veterans Mem. Hwy. Ronkonkoma, NY 11779	18,614	Distributor of Military Surplus Products	30	70
4703-10-01A	GE Aviation/GL II Assoc	N	GE Aviation/GL II Assoc 1000 MacArthur Mem. Hwy. Bohemia, NY 11716	147,605	Manufacturer of Aviation Electronics	52	227
4703-11-02A	Sysco LI LLC	N	Sysco Foods 1390 Enclave Pkwy Houston, TX 77077	-0-	Distributor of Food Products	185	0
4703-11-10A	CMB Wireless	N	CMB Wireless 116 Wilbur Pl Bohemia, NY 11716	-0-	Remanufacturer of Cell Phones	60	0
4703-11-04A	Suffolk County Brake Services	N	Suffolk County Brake Service 862 Lincoln Ave. Bohemia, NY 11716	28,150	Heavy Equipment Service & Sales	10	11
4703-11-05A	Invagen Pharmaceuticals	N	Invagen Pharmaceuticals 550 S. Rsearch Central Islip, NY 11722	207,220	Generic Pharmaceutical Manufacturer	13	90

See independent auditors' report.

**TOWN OF ISLIP INDUSTRIAL DEVELOPMENT AGENCY**  
**SCHEDULE OF BONDS, NOTES AND LEASES**  
 December 31, 2012

<b>Project Code</b>	<b>Lease Project Name</b>	<b>Is the applicant a Not for Profit corporation?</b>	<b>Applicant Name and Address</b>	<b>Estimated Amount of Tax Exemptions</b>	<b>Purpose for which Each Transaction was Made</b>	<b>Original Estimate of Jobs to be Created</b>	<b>Original Estimate of Jobs to be Retained</b>
4703-11-06A	American Tire/ 121 Wilshire LLC	N	American Tire 121 Wilshire Blvd. Edgewood, NY 11717	\$ 225,940	Distributor of Automobile Tires	21	193
4703-11-07A	Trojan Powder Coating	N	Trojan Powder 2215 Union Bld. Bay Shore, NY 11706	26,250	Metal Finishing Plant	50	0
4703-11-08A	Rubies Costume Co. Inc.	N	Rubies Costume Co. Inc. One Rubie Plaza Richmond Hill, NY 11418	386,015	Distributor of Halloween Costumes	0	111
4703-11-09A	Piping Rock	N	Piping Rock 3900 Veterans Mem. Hwy. Bohemia, NY 11716	-0-	Manufacturer of Health & Nutritional Foods	44	0

There was no other method of financial assistance utilized by these projects, other than the tax exemptions.

(1) Not for Profit Corporations.

See independent auditors' report.

## **OTHER REPORTS**



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED UPON THE AUDIT OF FINANCIAL  
STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Honorable Agency Board  
Town of Islip Industrial Development Agency  
Islip, New York

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statement of the business-type activities of the Town of Islip Industrial Development Agency (the "Agency"), a component unit of the Town of Islip, New York, as of and for the year ended December 31, 2012, and the related notes to the financial statements, which collectively comprise the Agency's basic financial statements, and have issued our report thereon dated May 28, 2013.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Agency's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the Agency's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**PERSONAL SERVICE. TRUSTED ADVICE.**

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## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Agency's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of the audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*A. Abratt, Vregean, Zwick & Co., P.C.*

Hauppauge, New York  
May 28, 2013



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE  
WITH AGENCY INVESTMENT POLICY

Honorable Agency Board  
Town of Islip Industrial Development Agency  
Islip, New York

We have examined the Town of Islip Industrial Development Agency's (the "Agency"), a component unit of the Town of Islip, New York, compliance with the Agency's investment policy during the period January 1, 2012 through December 31, 2012. Management is responsible for the Agency's compliance with those requirements. Our responsibility is to express an opinion on the Agency's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and, accordingly, included examining, on a test basis, evidence about the Agency's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the Agency's compliance with specified requirements.

In our opinion, the Agency complied, in all material respects, with the aforementioned requirements during the period January 1, 2012 through December 31, 2012.

This report is intended solely for the information and use of the Board, audit committee, management of the Agency, Authority Budget Office, and the New York State Comptroller's Office and is not intended to be and should not be used by anyone other than these specified parties.

*Albrecht, Viggiano, Zureck & Co., P.C.*

Hauppauge, New York  
May 28, 2013

PERSONAL SERVICE. TRUSTED ADVICE.

ALBRECHT, VIGGIANO, ZURECK & COMPANY, P.C.

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