Application

for

Financial

Assistance

Town of Islip IDA
40 Nassau Avenue
Islip, New York 11751
Phone 631.224.5512
Fax 631.224.5532
APPLICANT INSTRUCTIONS

- In order for a Town of Islip IDA Application to be reviewed in a timely manner, it must be complete. All questions must be answered and all required attachments must be included.
- Use “None” or “Not Applicable” where necessary.
- Part VI—Bond Information, need only be completed by applicants for Taxable or Tax Exempt Industrial Development Bonds.
- All applicants must submit an original and two (2) copies of all documents to the Agency.
- All applications must be accompanied by a $500 non-refundable fee to the Town of Islip Industrial Development Agency, and a $500 non-refundable fee to the Town of Islip for the EAF Review required by the State Environmental Quality Review Act (SEQRA). (If the project has already undergone a SEQRA review during the preview process, then applicant can submit the completed EAF for the one attached to the application).

APPLICANT CHECKLIST

- I have completed all sections of the attached application.
- I have signed and notarized the Certification Section (Part VII-A).
- I have signed Part VII-B regarding the Fee Structure for all IDA transactions.
- I have attached all company financial information required by Part VIII-A.
- I have completed and signed the Environmental Assessment Form required by SEQRA. (If the project has already undergone a SEQRA review during a previous process, substitute the completed EAF for the one that was attached to this application).
- I have completed and signed Form RP485-b as required by Real Property Tax Law.
- I have submitted the original and two (2) copies of all application materials to the Agency for review.
- I have submitted an application fee check for $500 payable to the Town of Islip IDA.
- I have submitted a $500 check payable to the Town of Islip for the SEQRA review. (If the project has already undergone a SEQRA review during a previous process, and the applicant substitutes the completed EAF for the one attached to the application, the $500 SEQRA fee is waived).
PART I    Company (Owner/User) Data
PART II   Project Data
PART III  Employment/Sales Data
PART IV   Construction Schedule
PART V    Project Costs/Financing
PART VI   Certifications
PART VII  Required Attachments
          1. Financial Information
          2. EAF
          3. RP 485-b
I. OWNER & USER DATA

A. Owner Data

1. **Company Name**: Green-Flagg, LLC  
   **Current Address**: 194-35 Morris Avenue, Hotsville, NY 11742

2. **Company Officer certifying this application**  
   **Name**: Robert L. Whitney  
   **Mailing Address**: 194-35 Morris Avenue, Hotsville, NY 11742  
   **Telephone**:  
   **Fax**:  
   **Email**:  

3. **Business Type**  
   - [□] Sole Proprietorship  
   - [□] General Partnership  
   - [□] Limited Partnership  
   - [■] Limited Liability Company  
   - [□] Not-for-profit Corporation  
   - [□] Privately Held Corporation  
   - [□] Education Corporation  
   - [□] Other  
   - [□] Public Corporation—Listed on __________________ Exchange

4. **State of Incorporation**: New York

5. **Principal Officers**  
   - **Name**: Lawrence C. Gargano  
     **Title**: Managing Member
   - **Name**: Robert Whitney  
     **Title**: Managing Member
   - **Name**: Robert Conklin  
     **Title**: Managing Member

6. **Principal Stockholders**  
   **Name**:  
   **Title**:  

7. **Owner's Legal Counsel**  
   **Name**: Daniel P. Deegan  
   **Firm Name**: Forchelli, Curto, Deegan, Schwartz, Mineo & Terrana, LLP  
   **Address**: 333 East Ovington Blvd., Uniondale, NY 11553  
   **Telephone**:  
   **Fax**:  
   **Email**:  

8. **Bank References**  
   New York Commercial Bank—Eric C. Bukowski, 1 Jericho Plaza Wing B Second Floor Jericho, NY 11753

9. **Major Trade References**  
   Triangle Building Products—
   DARR Construction—870 Silvan Avenue Bay Port, NY 11705

10. **Nature of Business**  
    (i.e. “manufacturer of ___ for ___ industry” or “warehouse distributor of ___” or “real estate holding company”)
    **Real Estate Development Company**

11. **NAICS Code**:  
    For help determining your NAICS code, please visit http://www.naics.com
II. PROJECT DATA

A. Location

1. Street Address: 51 W. Main and 14 Park Avenue, Bay Shore

2. Tax Map:
   500
   District # 419
   Section # 01
   Block # 45. 44. 43. 42. 41 and
   Lot #

3. Acreage: 0.27

4. Municipal Jurisdictions:
   Town:
   Village:
   School District: Bay Shore

B. Description (Check all that apply)

- New Construction: 30,000 Square Feet
- Addition to Existing Facility
- Acquisition of Existing Facility
- Acquisition & Renovation of Existing Facility
- Purchase of New Machinery & Equipment
- Other (specify)

C. Related Facilities

1. Are other facilities or related companies located within the state? □ Yes ■ No
   Address:

2. If yes to above (C-1), will any of these facilities close or be subject to reduced activity? □ Yes ■ No

3. If yes to above (C-2), please describe:

D. Real Estate Search

1. Has the company actively sought sites in another state or outside the New York metropolitan region? □ Yes ■ No

2. If yes to above (D-1), please list the states/regions considered:

E. Present Owner

1. Who is the current legal owner of the site? Green-Flagg, LLC

2. Is there a purchase option or other legal or common control in the project? □ Yes ■ No

3. Is there an existing or proposed lease for the project? □ Yes ■ No

4. If yes to either above (E-2 or E-3), please explain (i.e. purchase price, term of lease):
II. PROJECT DATA

F. Project Narrative

1. Describe the project in detail, emphasizing the following:
   A. Specific operations of the company to be conducted at the project premises
      (product manufactured/warehoused, services rendered)
   B. Proposed product lines and market demands
   C. Need for the new facility
   D. Square footage of the old facility
   E. Square footage of the new facility
   F. Type of building to be constructed
   G. Major equipment to be purchased

   New wood frame construction of two buildings containing 30,000 Sq. Ft. as follows: 21 Studio Apartments, 7 One Bedroom Apartments, 4 Two Bedroom Apartments and 5,865 Sq. Ft of Commercial Space.

   The new buildings replace two dilapidated buildings containing 11,590 Sq. Ft.

2. For pollution controls, also describe:
   A. Type of pollution to be abated
   B. Method of abatement
   C. Existing orders of environmental agencies

   Not Applicable.
### III. EMPLOYMENT/SALES DATA

<table>
<thead>
<tr>
<th>A. Employees</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Full time</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Current Part time</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Current Seasonal</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>B. Payroll</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Total $</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>C. Average Annual Wages</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Total $</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>D. Sales</th>
<th>First year upon completion</th>
<th>Second year upon completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Total $</td>
<td>0</td>
<td></td>
</tr>
</tbody>
</table>

### IV. PROJECT CONSTRUCTION SCHEDULE

<table>
<thead>
<tr>
<th>A. Key Dates (proposed)</th>
<th>Month &amp; Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Construction commencement</td>
<td>08/13</td>
</tr>
<tr>
<td>2. Construction completion</td>
<td>10/14</td>
</tr>
<tr>
<td>3. Building Occupancy</td>
<td>11/14</td>
</tr>
</tbody>
</table>

B. Please check if any of the following applications/permits have been filed for the project:
   (Check all that apply)

- [ ] Change of Zone
- [x] Special Use
- [ ] Variance
- [ ] Interior Alterations
- [ ] Building
- [ ] Site plan
V. PROJECT COSTS/FINANCING

A. Estimate the costs necessary for the construction, acquisition, rehabilitation, improvement and/or equipping of the project.

<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Land</td>
<td>$-0-</td>
</tr>
<tr>
<td>2. Site Work</td>
<td>$275,000.00</td>
</tr>
<tr>
<td>3. Building (new construction)</td>
<td>$3,450,500.00</td>
</tr>
<tr>
<td>4. Building (rehabilitation)</td>
<td>N/A</td>
</tr>
<tr>
<td>5. Engineering &amp; Architectural Fees</td>
<td>$175,000.00</td>
</tr>
<tr>
<td>6. Machinery &amp; Equipment</td>
<td>N/A</td>
</tr>
<tr>
<td>7. Other (specify)</td>
<td></td>
</tr>
<tr>
<td>Soft Costs</td>
<td>$1,589,973.00</td>
</tr>
</tbody>
</table>

**TOTAL PROJECT COST**

$5,490,473

B. How does the company propose to finance the project?

<table>
<thead>
<tr>
<th>Amount</th>
<th>Term</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Tax Exempt IDB*</td>
<td></td>
</tr>
<tr>
<td>2. Taxable IDB*</td>
<td></td>
</tr>
<tr>
<td>3. Conventional Mortgage</td>
<td>$5,000,000</td>
</tr>
<tr>
<td>(with IDA sale/leaseback)</td>
<td></td>
</tr>
<tr>
<td>4. Owner/User Self-Financing</td>
<td></td>
</tr>
<tr>
<td>(with IDA sale/leaseback)</td>
<td></td>
</tr>
<tr>
<td>5. JDA/SBA</td>
<td></td>
</tr>
<tr>
<td>6. Other loans</td>
<td></td>
</tr>
<tr>
<td>7. Company/Owner Equity contribution</td>
<td>Land plus $490,473</td>
</tr>
</tbody>
</table>

**TOTAL AMOUNT FINANCED**

$5,490,493

C. Please estimate when the above amounts will be required

August 2013
Month & Year

* The Agency Fee of one-half of a basis point (.005) will be applied against the total project cost or, where applicable, against the amount of the IDB issuance.
VI. CERTIFICATIONS

A. Applicant Responsibilities

Robert L. Whitney (name of representative of entity submitting application or name of individual submitting application) deposes and says that s/he (choose and complete one of the following two options) (a) is a/the Managing Member (title) of Green-Flagg, LLC (company name), the entity named in the attached application, or (b) is the individual named in the attached application; that s/he has read the foregoing application and knows the contents thereof; and that the same is true of his/her knowledge.

Deponent further says that s/he is duly authorized to make this certification on behalf of her/himself or on behalf of the entity named in the attached application. The grounds of deponent’s belief relative to all matters in said application which are not stated upon his/her own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as, if deponent is not an individual applicant, information acquired by deponent in the course of his/her duties in connection with said entity and from the books and papers of said entity.

As (a) the representative of said entity, or (b) the individual applicant (such entity or individual applicant hereinafter referred to as the “Applicant”), deponent acknowledges and agrees that the Applicant shall be and is responsible for all costs incurred by the Town of Islip Industrial Development Agency (hereinafter referred to as the “Agency”), acting on behalf of the Applicant in connection with this application and all matters relating to the provision of financial assistance to which this application and all matters relating to the provision of financial assistance to which this application relates. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails to act within a reasonable or specified period of time to take reasonable, proper or requested action or withdraws, abandons, cancels or neglects the application, then upon presentation of an invoice, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred with respect to the application up to that date and time, including fees to transaction counsel for the Agency and fees of general counsel for the Agency. Upon the successful conclusion of the transaction contemplated herein, the Applicant shall pay to the Agency an administrative fee set by the Agency, in accordance with its fee schedule in effect on the date of the foregoing application, which amount is payable at closing.

Print Name Robert L. Whitney
Title Managing Member

Ivette X. Matos
Notary Public, State of New York
No. 02MA0002156
Qualified in Nassau County
Commission Expires March 16, 2014

NOTARY
Sworn to before me this 2nd day of May, 2013
VI. CERTIFICATIONS

B. Fee Structure

1. Application Fee—$500.00
   An application for IDA assistance must be accompanied by a non-refundable fee of $500 plus a $500 fee for the Town of Islip review of Environmental Assessment Form as required by the State Environmental Quality Review Act (SEQRA). (The $500 fee will be waived if the applicant's project has already undergone a SEQRA review during a previous process, i.e. site plan, building permit, change of zone, etc.)

2. Agency Fee—.005
   Upon closing of any IDA project, the Agency will assess an administrative fee of one-half of a basis point (.005) against the size of the project. For IDB projects, the .005 will be measured against the final bond amount. For straight-lease transactions, the .005 will be measured against the projected total costs.

3. Agency Counsel—$150 per hour
   The Town of Islip Town Attorney's Office acts as counsel to the Town of Islip IDA and must be reimbursed for time spent on IDA-related transactions. The Agency counsel bills all time spend on IDA matters at $150 per hour. For IDA closings up to $5 million, the Agency counsel bills a minimum of $2,500. For projects greater than $5 million, the Agency counsel bills a minimum of $3,500. For all other activities, i.e. terminations, simple consents and waivers, transfer of assets, etc., the Agency counsel will bill at the aforementioned $150 per hour.

4. Processing Fee—$250
   During the course of IDA ownership/involvement, the Agency may occasionally be required, by the company, to consent to a variety of items, i.e. pre-payment of bonds, second mortgages, additional secured financing, etc. The Agency will charge a $250 processing fee for each of these requests.

5. Assignments & Assumptions—$1,500
   Occasionally, the IDA is asked to transfer benefits that were assigned to the original company, i.e. PILOT or mortgage recording tax benefits, to a different company, typically upon a sale of the IDA property. The new company often wishes to continue IDA involvement with the property in order to retain the IDA incentives. The Agency will charge a $1,500 fee for each of these transactions.

6. Bond/Transaction Counsel—fee negotiated separately
   While the Town of Islip IDA is represented locally by the Town of Islip Town Attorney’s Office, a separate Bond/Transaction Counsel is also necessary on any IDA project. Bond/Transaction counsels render “third party” opinions that the bond or straight lease transaction is authorized under all federal, state and local statutes. Bond/Transaction counsels also prepare all documents related to IDA transactions and coordinates all activities leading up to closing. The Town of Islip IDA has designed the firm of Nixon Peabody, LLP as its Bond/Transaction counsel and all fees are separately negotiated with them.

I have read and understand the aforementioned explanation of the fees associated with all Town of Islip Industrial Development Agency transactions.

Name __________________________

[Signature]
VII. REQUIRED ATTACHMENTS

A. Financial Information
(Attach the following financial information of the owner and user)

1. Financial statements for the last two fiscal years (unless included in the Owner’s or User’s Annual Report)

2. Owner’s or User’s Annual Reports (or Form 10-k’s) for the two most recent fiscal years

3. Quarterly reports (Form 10-Q’s) and current reports (Form 8-k’s) since the most recent annual report, if any

4. In addition, if applicable, please attach the financial information described above in items A, B and C, of any expected guarantor of the proposed bond issue other that the Owner or the User

5. Upon request of the Applicant, the Agency will review the information submitted pursuant to this Section VIII and return all copies to the Applicant within two weeks after the inducement date. Please indicate whether you require the information to be returned.
   □ Yes    ■ No

B. Environmental Assessment Form

Please complete the attached EAF as required by the State Environmental Quality Review Act (SEQRA).

C. Form RP 485-b

Please complete the attached Form RP 485-b as required by Section 485-b of the Real Property Tax Law
**FOR TOWN OF ISLIP IDA OFFICE USE ONLY**

**Project Summary**

A. General
   Name of Project

   Location of Project

   Contact Person & Phone Number

B. Key Dates
   Application Submitted
   Projected Inducement
   Agenda Closing

C. Project Type
   □ Industrial
   □ Office
   □ Housing
   □ Not-for-profit
   □ Commercial
   □ Other

D. Project Size
   Acreage
   New construction
   Rehabed

   Total Project Cost

E. Type of Assistance
   □ Sale Leaseback
   □ Tax Exempt Bonds
   □ Taxable Bonds

F. PILOT
   □ 485-b
   □ Double 485-b
   □ Affordable Housing
   □ Empire Zone
   □ Not-for-profit
   □ Other

G. Jobs/Payroll
   Retained Jobs
   New Jobs

   Current Payroll
   New Payroll

   Average Annual Wage

   New Average Annual Wage

H. Projected Agency Fee

I. Additional Notes
NEW YORK STATE DEPARTMENT OF TAXATION & FINANCE
OFFICE OF REAL PROPERTY TAX SERVICES

APPLICATION FOR REAL PROPERTY TAX
EXEMPTION FOR COMMERCIAL, BUSINESS OR INDUSTRIAL PROPERTY
(Real Property Tax Law, Section 485-b)

(Instructions for completing this form are contained in Form RP-485-b-Ins)

1. Name and telephone no. of owner(s)
   Green-Flagg, LLC

   Day No. [redacted]
   Evening No. ( )
   E-mail address (optional)

2. Mailing address of owner(s)
   194-35 Morris Avenue,
   Hotsville, NY 11742

3. Location of property (see instructions)
   61 W. Main and 14 Park Avenue
   Bay Shore

   Street address
   City/Town

   Village (if any)
   School district

   Property identification (see tax bill or assessment roll)
   Tax map number or section/block/lot 500-419-01-44, 44.1, 50, 45 and 43

4. Description of property for which exemption is sought:
   a. ☐ New construction ☒ Alteration ☐ Installation ☐ Improvement
   b. General description of property (if necessary, attach plans or specifications):
      Construct two (2) new mixed use buildings for commercial and residential use. See attached plans.
   c. Type of construction: Wood Frame
   d. Square footage: 30,000
   e. Total cost: $5,490,473
   f. Date construction, alteration, installation or improvement was started: To start 8/1/13
   g. Date completed (attach copy of certificate of occupancy or other documentation of completion):
      Anticipated 10/1/14
   h. Describe any real property replaced or removed in connection with the new construction, alteration, installation or improvement: Remove two buildings containing a total of 11,590 Sq. Ft.
5. Use of Property.
   a. Describe the primary use of the property and the type of business to be conducted. ________________
      Mixed Use-Commercial and Residential
   b. Describe any other use or uses of the property.  N/A
   c. Is any part of the real property used for a purpose other than buying, selling, storing or developing goods or services; the manufacture or assembly of goods or the processing of raw materials; or hotel or motel purposes?  ☐ Yes  ☐ No
   d. If yes, describe in detail the other use or uses of the property and state the extent to which the property is so used (e.g., 30% of floor space, 25% of income, etc.).

6. Other exemptions.
   a. Is the property receiving or has it ever received any other exemption from real property taxation?  ☐ Yes  ☐ No
   b. If yes, what exemption was received? ________________ When? ________________
      Were payments in lieu of taxes made during the term of that exemption?  ☐ Yes  ☐ No
      If yes, attach a schedule showing the amounts and dates of such payments, and the purposes for which such payments were made (i.e., school district, general municipal, etc.). Also attach any related documentation, such as a copy of the agreement under which such payments were made.

CERTIFICATION

I, Robert L. Whitney, ________________, hereby certify that the information on this application and any accompanying pages constitutes a true statement of facts.

Signature

5/22/13

Date

FOR ASSESSOR’S USE

1. Date application filed: ________________  2. Applicable taxable status date: ________________
3. Action on application:  ☐ Approved  ☐ Disapproved
4. Assessed valuation of parcel in first year of exemption: $ ________________
5. Increase in total assessed valuation in first year of exemption: $ ________________
6. Amount of exemption in first year:
   County
   City/Town
   Village
   School District
   Percent
   Amount

$ ________________
$ ________________
$ ________________
$ ________________

Assessor’s signature

Date